

Berlin – February 26<sup>th</sup>, 2018

## CC4Skype to elevate customer experience

CC4Skype, Dutch brand leader in Omni Channel Contact Center Solutions for Skype for Business, will introduce Social Media and extended Web Chat at the CCW (Berlin). Social Media and extended Web Chat are using the same powerful routing engine as for voice and e-mail. CC4Skype now provides the possibility to perform real-time web care to elevate customer experience.

## Social Media; love it, hate it, but you cannot ignore it.

Over the past years, we have witnessed a rise in the popularity of Social Media. As Statista reports, the usage of Social Media platforms in 2017 marked a total of 2.46 billion individuals worldwide. Activity on Social Media never ceases to exist, people all over the world have the power to openly voice their thoughts and opinions regarding a product, service or company 24/7. Monitoring these activities enables businesses to protect and even build their reputation by handling the real-time feedback received online. Definitely, Social Media is a powerful tool that can work for or against a business, making its integration critical in Customer Care Services. The ever-increasing participation on such platforms enhances the interconnectivity between businesses and their customers. Sales and Marketing departments have recognized the power of Social Media and managing these platforms is now integrated into their communication strategies.

Companies utilizing these platforms as part of their Customer Care Center are able to offer realtime service, in a very efficient manner. Furthermore, the integration of social media in the Contact Center allows for clear priority setting and an integrated approach. CC4Skype offers the same routing mechanisms and reporting as it does for voice and email channels. All channels can be managed out of one administration center and agents can handle all traffic out of the same client.

Gert Jan Coolen, CTO of CC4Skype says: "We are very happy that we can offer our clients Omni Channel Contact Center capabilities, all managed from one central administration tool and one client. The addition of extended Web Chat and Social Media features make CC4skype the most complete, versatile and flexible Omni Channel Solution in the Skype for Business Contact Center market today". "Web care, and with-it customer self-service, is the future of Customer Care. Therefore, providing excellent Omni Channel self-service will enable to transform the experience for the customer contact experience".

## About CC4Skype

CC4Skype offers customer care software for intuitive customer contact. The solution is completely developed for and integrated with Skype for Business. Simple in implementation as well as in use, not only for the customer contact branch but also for receptionists and operators. Professional real-time dashboards and historical reports are included. The client, supervisor, operator and administration interfaces are designed from the users' perspective. Because of the chosen development method, the customer care solution for Skype for Business is trustworthy and scalable.

## Contact

CC4Skype Contact Willeke Hellenthal Global Marketing Manager +31 88 268 0707 willeke.hellenthal@cc4skype.com